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# HETEROGENEITY AND AGGREGATION

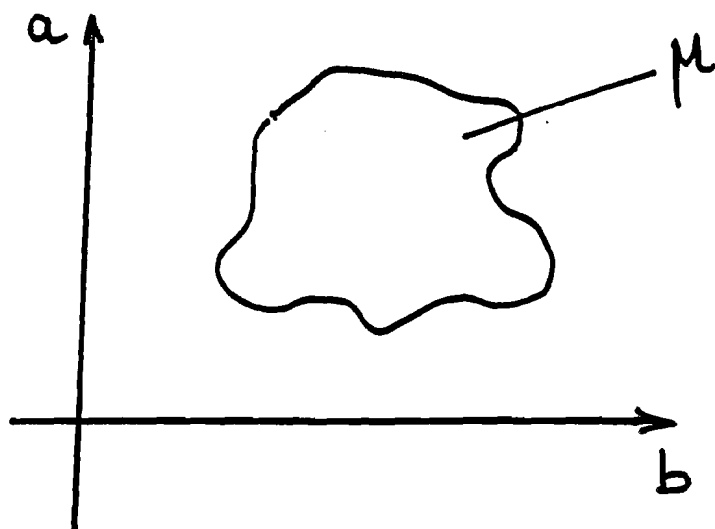
• MACROECONOMIC INDETERMINACY IF DISTRIBUTIONS OF INDIVIDUAL CHARACTERISTICS IS ARBITRARY

EX: IN EXCHANGE ECONOMY, AGGREGATE EXCESS DEMAND IS ARBITRARY ON ANY COMPACT SET OF POSITIVE PRICES IF DISTRIBUTION OF PREFERENCES AND ENDOWMENTS IS ARBITRARY  
(SONNENSCHNEN 1973, 1974; DEBREU, 1974,...)

TRUE EVEN IF PREFERENCES ARE HOMOTHETIC (MANTEL, McFADDEN, 1974,...)

- PROGRAM: SPECIFIC MACROECONOMIC PROPERTIES RESULTING FROM PARTICULAR DISTRIBUTIONS OF INDIVIDUAL CHARACTERISTICS?
- EMPHASIS ON SHAPES OF DISTRIBUTIONS NOT ON RESTRICTIONS ON SUPPORT (HETEROGENEITY)
- MONOTONICITY OF AGGREGATE DEMAND? ("LAW OF DEMAND", HILDENBRAND, JERISON, KNIEP, ...)
- DISPERSED DISTRIBUTIONS OF PREFERENCES (GRANDMONT, QUAH, KNIEP, ...)

## → MONOTONE AGGREGATE DEMAND



- AGGREGATE DEMAND (PRICE INDEPENDENT INCOMES)

$$F(p) = \int_{A \times \mathbb{R}_+} f(a, p, b) d\mu$$

- MONOTONICITY ("LAW OF DEMAND")?

$$(q-p) \cdot (F(q) - F(p)) < 0 \quad \forall p \neq q$$

- SUFFICIENT CONDITION: JACOBIAN MATRIX  $\partial_p F(p)$  IS NEGATIVE SEMI-DEFINITE  
( $v' \cdot \partial_p F(p) v < 0 \quad \forall v \in \mathbb{R}^m \neq 0$ )

(PROOF:  $(q-p) \cdot (F(q) - F(p)) = (q-p) \cdot (\partial_p F)(q-p) < 0$   
WHERE  $\partial_p F$  EVALUATED AT SOME POINT IN  
SEGMENT  $[p, q]$  (TAYLOR). Q.E.D.)

• AGGREGATE DEMAND

$$F(p) = \int_{A \times R_+} f(a, p, b) d\mu$$

• SLUTSKY DECOMPOSITION

$$\partial_p f(a, p, b) = S f(a, p, b) - M f(a, p, b)$$

$$\partial_p F(p) = S(p) - M(p)$$

WHERE

$$\begin{cases} S(p) = \int S f(a, p, b) d\mu \\ M(p) = \int M f(a, p, b) d\mu \end{cases}$$

• MONOTONICITY OF AGGREGATE DEMAND,  $\partial_p F(p)$  NEGATIVE SEMI-DEFINITE, OBTAINS IF

H.1. AVERAGE SLUTSKY MATRIX  $S(p)$  IS NEGATIVE DEFINITE (WILL OBTAIN IF INDIVIDUAL PREFERENCE MAXIMIZATION, OR WEAK AXIOM,  $v' \cdot S f(a, p, b) v < 0 \quad \forall v \neq 0, v \perp p$ )

H.2. AVERAGE INCOME EFFECTS MATRIX  $M(p)$  IS POSITIVE SEMI-DEFINITE ( $v' \cdot M(p) v > 0 \quad \forall v \in R^n, v \neq 0$ )

## • MACRO ECONOMIC LAW OF DEMAND

$\Rightarrow$  UNIQUENESS AND TATONNEMENT  
 STABILITY OF COMPETITIVE EQUILIBRIUM  
 IN EXCHANGES ECONOMIES WITH  $\omega$  LINEAR  
 ENDOWMENTS (PRICE NORMALIZATION,  $p \cdot \bar{\omega} = 1$   
 $\Rightarrow$  PRICE INDEPENDENT INCOMES)

### EXAMPLE:

EXCHANGE ECONOMY, HOMOGENEOUS PREFERENCES  
 DISTRIBUTIONS OF PREFERENCES AND OF  
 ENDOWMENTS ARE INDEPENDENT ( $\Leftrightarrow$  EACH  
 AGENT HAS AVERAGE ENDOWMENT  $\bar{\omega} \Rightarrow$  PRICE  
 INDEPENDENT INCOMES THROUGH  $p \cdot \bar{\omega} = 1$ )

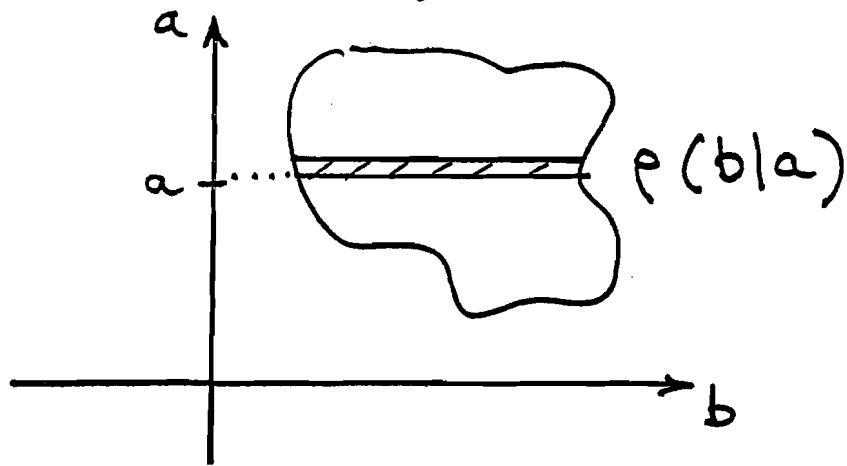
$\Rightarrow M(p)$  POSITIVE SEMI DEFINITE

$$M_f(a, p, b) = \frac{\partial f}{\partial b}(a, p, b) [f(a, p, b)]' = f[f]' / b$$

$$\begin{aligned}
 v' \cdot M(p) v &= \left[ \int \frac{1}{b} (v' \cdot f) (f \cdot v) d\mu \right] \\
 &= \left[ \int \frac{1}{b} (f \cdot v)^2 d\mu \right] > 0
 \end{aligned}$$

6

• HILDENBRAND (1983): FOR GIVEN  $a$ ,



$$\bar{M}f(a, p) = \int_{\mathbb{R}_+} Mf(a, p, b) p(b|a) db$$

IS POSITIVE SEMI-DEFINITE IF CONDITIONAL INCOME DISTRIBUTION HAS  $C^1$  DECREASING DENSITY  $p'(b|a) < 0$ .

$\Rightarrow M(p)$  POSITIVE SEMI-DEFINITE BY INTEGRATION OVER  $a$  (ADDITIVE PROPERTY)

SINCE  $Mf(a, p, b) = \frac{\partial f}{\partial b}(a, p, b) [f(a, p, b)]'$

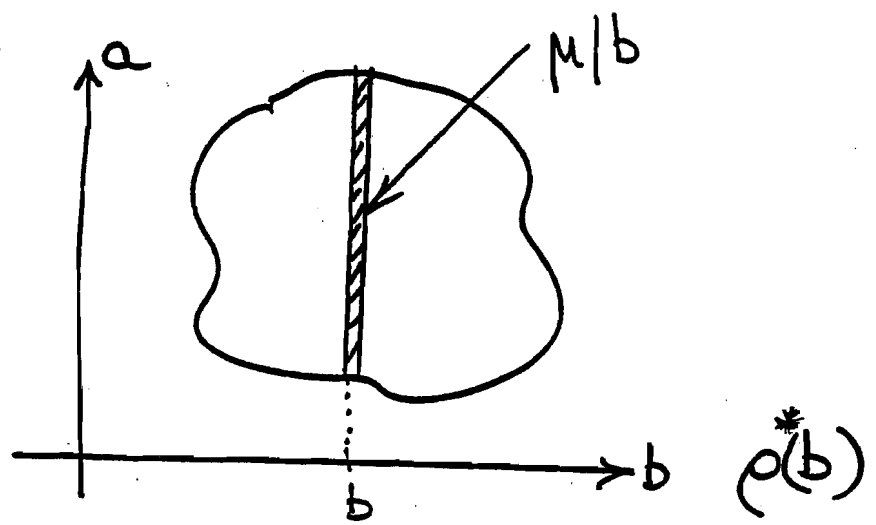
$$v' \cdot \bar{M}f(a, p) v = \int_{\mathbb{R}_+} (v' \cdot \frac{\partial f}{\partial b}) (f \cdot v) p(b|a) db$$

$$= \frac{1}{2} \int_{\mathbb{R}_+} \frac{\partial}{\partial b} [(f \cdot v)^2] p(b|a) db$$

(INTEG. BY PARTS)  $= -\frac{1}{2} \int_{\mathbb{R}_+} (f \cdot v)^2 p'(b|a) db > 0.$

WEAKER CONDITIONS?

→ HILDENBRAND (1994): AVERAGE MATRIX OF INCOME EFFECTS  $M(p)$  IS POSITIVE DEFINITE (H.2) IF

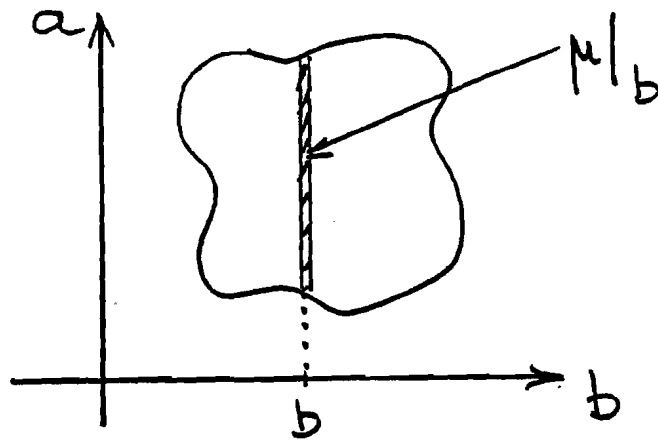


H.2.a. AVERAGE DISPERSION OF DEMANDS CONDITIONAL ON INCOME LEVEL  $b$  IS INCREASING (JERISON, 1982, 1984)

H.2.b. MARGINAL INCOME DISTRIBUTION HAS DECREASING DENSITY  $\rho^*(b)$

→ NON DECREASING DENSITIES OF INCOME DISTRIBUTION POSSIBLE IF STRONG SUBSTITUTION EFFECTS ( $S(p)$  "STRONGLY" NEGATIVE SEMI-DEFINITE): HILDENBRAND; MARHUENDA, 1995; ...

# DISPERSED DISTRIBUTIONS OF TASTES



• MACROECONOMIC PROPERTIES WITH SPECIFIC DISTRIBUTIONS OF "TASTES" CONDITIONAL ON INCOME,  $M/b$ ?

• BECKER (1962): "IRRATIONAL" UNIFORM DISPERSION OF EXPENDITURES  $\Rightarrow$  COBB-DOUGLAS WITH EQUAL WEIGHTS

• IMPORTANCE OF COMPATIBILITY WITH "RATIONALITY" (LINEAR STRUCTURES ON "TASTES")



# → AFFINE TRANSFORMATIONS

• INDIVIDUAL EXPENDITURES  $w_i(p, b_i)$   
("TYPE  $i$ ")

• EQUIVALENCE CLASS OF "TASTES" INDEXED  
BY  $\alpha = (\alpha_1, \dots, \alpha_\ell) \in \mathbb{R}^\ell$ , WHERE EXPENDITURES  
AT  $(p, b_i)$  ARE "AS IF" PRICES WERE  $e^\alpha \otimes p$ :

$$w_i(\alpha, p, b_i) = w_i(e^\alpha \otimes p, b_i), \quad e^\alpha \otimes p = (e^{\alpha_1} p_1, \dots, e^{\alpha_\ell} p_\ell)$$

• AGGREGATE EXPENDITURES (COND. ON "TYPE  $i$ ")

$$W_i(p) = \int_{\mathbb{R}^\ell} w_i(\alpha, p, b_i) g_i(\alpha) d\alpha$$

• COMPATIBLE WITH "RATIONALITY":  $u(x) \rightarrow u(e^{-\alpha} \otimes x)$

$\begin{array}{l} \text{MAX } u(x) \\ p \cdot x = b \\ \hline \Rightarrow f(p, b) \end{array}$	$\begin{array}{l} \text{MAX } u(e^{-\alpha} \otimes x) \\ p \cdot x = b \\ (e^\alpha \otimes p) \cdot (e^{-\alpha} \otimes x) \\ \hline \Rightarrow f(\alpha, p, b) = e^\alpha f(e^\alpha \otimes p, b) \end{array}$
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• "DISPERSION OF TASTES" WITHIN AFFINE EQUIVALENCE CLASS ("FLAT" DENSITY  $g_i(\alpha)$ ) STABILIZES AGGREGATE EXPENDITURES (GRANDMONT, 1992)

$$\begin{aligned} \partial_{\log p_k} W_{iR}(p) &= \int_{\mathbb{R}^e} \partial_{\alpha_k} (W_{iR}(\alpha, p, b_i)) g_i(\alpha) d\alpha \\ &= - \int_{\mathbb{R}^e} W_{iR}(\alpha, p, b_i) \partial_{\alpha_k} (g_i(\alpha)) d\alpha \\ | \quad | &\leq b_i \int_{\mathbb{R}^e} | \partial_{\alpha_k} g_i(\alpha) | d\alpha \leq b_i m_{iR} \end{aligned}$$

- DEMAND FUNCTION INVARIANT BY AFFINE  $\alpha$ -TRANSFORMATIONS,  $w(p, b) \equiv w(e^\alpha \otimes p, b) \forall \alpha$ , IFF COBB-DOUGLAS
- "FLAT" DENSITY  $g_i(\alpha)$  ( $m_{iR}$  SMALL) MEANS CLOSE TO LEBESGUE MEASURE ON  $\mathbb{R}^e$ , I.E. TO UNIQUE INVARIANT HAAR MEASURE ON GROUP OF  $\alpha$ -TRANSFORMATIONS

⇒ "FLAT" DENSITY  $g_i(\alpha)$  ( $m_{iR}$  SMALL) GENERATES  
CONDITIONAL MARKET DEMAND THAT SATISFIES  
LAW OF DEMAND, DIAGONAL DOMINANCE,...

⇒ TRUE ALSO FOR MARKET DEMAND GIVEN BY  
AGGREGATION OVER "TYPES  $i$ " (ADDITIVE PROPERTIES)

$$W(p) = \int_I W_i(p) \mu(di)$$

⇒ IN EXCHANGE ECONOMIES WHERE INCOME  
IS PRICE DEPENDENT,  $b_i = p \cdot \omega_i$ : GROSS  
SUBSTITUTABILITY OF AGGREGATE EXCESS  
DEMAND, UNICITY AND STABILITY OF COMPETITIVE  
EQUILIBRIUM, WEAK AXIOM BETWEEN EQUI-  
LIBRIUM PRICE  $p^*$  AND ANY OTHER  $p$  NOT  
COLINEAR TO  $p^*$

→ APPLICATION: DISPERSION OF BELIEFS IN

COMPLETE ASSET MARKETS (CALVET, LEHAIRE, GRANDMONT, 1999)

• EXCHANGE ECONOMY ON ARROW-DEBREU SECURITIES  $\Delta=1, \dots, S$ . PRICE SYSTEM  $q \in \mathbb{R}_+^S$

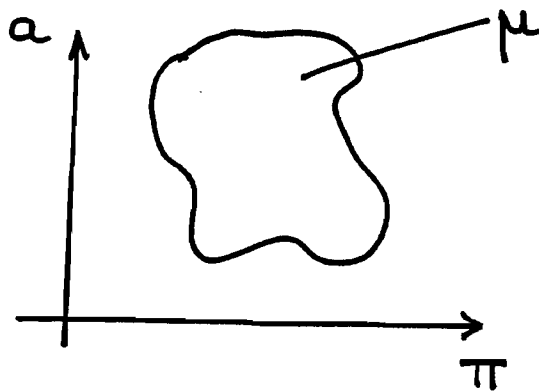
• AGENT  $(a, \pi)$  CHOOSES PORTFOLIO  $y_a = (y_{a1}, \dots, y_{aS}) \geq 0$  OF A-D SECURITIES SO AS TO MAXIMIZE

$$E_{\pi} [u_{as}(y_{as})] = \sum_{\Delta} \pi_{\Delta} u_{as}(y_{as}) \text{ s.t. } q \cdot y_a = b_a$$

⇒  $y_{\Delta}(a, q, b_a, \pi)$  OR INDIVIDUAL EXPENDITURES

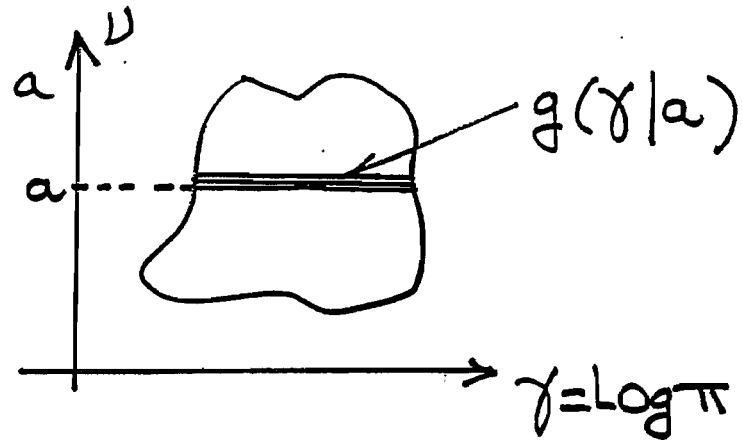
$$w_{\Delta}(a, q, b_a, \pi) = q_{\Delta} y_{\Delta}(a, q, b_a, \pi)$$

• AGGREGATE EXPENDITURES



$$W(q) = \int_{A \times \Pi} w(a, q, b_a, \pi) d\mu$$

• CONDITIONAL AGGREGATE EXPENDITURES



$$W_a(q) = \int_{\Gamma} w(a, q, b_a, \gamma) g(\gamma|a) d\gamma$$

$$W(q) = \int_A W_a(q) d\nu$$

• "DISPERSION OF BELIEFS" ("FLAT" DENSITIES  $g(\gamma|a)$ ) MAKES CONDITIONAL AGGREGATE EXPENDITURES LESS SENSITIVE TO ASSET PRICES, I. E.  $|\frac{\partial W_{az}}{\partial \log q_s}(q)|$  SMALL.

• TRUE ALSO FOR AGGREGATE EXPENDITURES

$$\left( \left| \frac{\partial W_z}{\partial \log q_s}(q) \right| \leq \int_A \left| \frac{\partial W_{az}}{\partial \log q_s}(q) \right| d\nu \right)$$

$$1) \frac{\partial W_r}{\partial \log q_s}(a, q, b_a, \gamma) = -(1 - \rho_{as}) \frac{\partial W_r}{\partial \gamma_s}(a, q, b_a, \gamma)$$

WITH  $\rho_{as} = -y_{as} u''_{as}(y_{as}) / u'_{as}(y_{as}) = \text{RELATIVE}$

DEGREE OF RISK AVERSION

(PROOF: BY DIRECT DIFFERENTIATION OF FOC

$$\frac{\pi_s}{q_s} u'_{as}(y_{as}) = \frac{\pi_r}{q_r} u'_{ar}(y_{ar}) )$$

2)  $\forall r \neq s$

$$\frac{\partial W_{ar}}{\partial \log q_s}(q) = - \int_{\Gamma} (1 - \rho_{as}) \frac{\partial W_r}{\partial \gamma_s}(a, q, b_a, \gamma) g(\gamma|a) d\gamma < 0$$

$$1 \leq -\eta_a \int_{\Gamma} \frac{\partial W_r}{\partial \gamma_s}(a, q, b_a, \gamma) g(\gamma|a) d\gamma$$

WITH  $|1 - \rho_{as}| \leq \eta_a$

$$\leq \eta_a \int_{\Gamma} W_r(a, q, b_a, \gamma) \frac{\partial g}{\partial \gamma_s}(\gamma|a) d\gamma$$

$$\leq \eta_a b_a \int_{\Gamma} \left| \frac{\partial g}{\partial \gamma_s}(\gamma|a) \right| d\gamma \leq \eta_a b_a m_{as}$$

$$\Rightarrow \left| \frac{\partial W_2}{\partial \log q_A}(q) \right| \leq \int_A \gamma_a b_a m_{as} du$$

$\Rightarrow$  "DISPERSION OF BELIEFS" ("FLAT" DENSITIES  $g(\gamma|a)$ ,  $m_{as}$  SMALL  $\forall a, s$ ) MAKES AGGREGATE EXPENDITURES ON A-D SECURITIES LESS SENSITIVE TO ASSET PRICES

$\Rightarrow$  IN EXCHANGE ECONOMIES WHERE INCOME  $b_a = p \cdot \omega_a$  IS PRICE DEPENDENT: GROSS SUBSTITUTABILITY OF AGGREGATE EXCESS DEMAND, UNICITY AND STABILITY OF COMPETITIVE EQUILIBRIUM, WEAK AXIOM BETWEEN EQUILIBRIUM PRICES SYSTEM  $q^*$  AND ANY OTHER  $q$  NOT COLINEAR TO  $q^*$

# → HOMOTHETIC TRANSFORMATIONS

• INDIVIDUAL EXPENDITURES  $w_i(p, b_i)$  ("TYPE  $i$ ")

• EQUIVALENCE CLASS OF HETEROGENEOUS "TASTES" INDEXED BY  $\beta \in \mathbb{R}$ , WHERE EXPENDITURES AT  $(p, b_i)$  ARE "AS IF" PRICES WERE  $e^\beta p$ :

$$w_i(\beta, p, b_i) = e^\beta w_i(p, e^{-\beta} b_i)$$

• AGGREGATE EXPENDITURES (COND. ON "TYPE  $i$ "):

$$W_i(p, b_i) = \int_{\mathbb{R}} w_i(\beta, p, b_i) g_i(\beta) d\beta$$

• INTRODUCED BY JERISON (1982), GRANDMONT (1987, SPECIFIC CLASS OF DENSITIES  $g_i(\beta)$  YIELDING LAW OF DEMAND AS IN HILDENBRAND, 1983)



• QUAH (1997): "DISPERSION OF TASTES"  
 WITHIN HOMOETHETIC EQUIVALENCE CLASS  
 ("FLAT" DENSITY  $g_i(\beta)$ ) MAKES AGGREGATE  
 EXPENDITURES NEARLY LINEAR IN INCOME:

$$\frac{\partial W_i}{\partial \log b_i}(p, b_i) - W_i(p, b_i) = - \int_{\mathbb{R}} \partial_{\beta} w_i(\beta, p, b_i) g_i(\beta) d\beta$$

$$= \int_{\mathbb{R}} w_i(\beta, p, b_i) g_i'(\beta) d\beta$$

$$| \quad | \leq b_i \int_{\mathbb{R}} |g_i'(\beta)| d\beta \leq b_i m_i$$

• DEMAND FUNCTION  $w_i(p, b_i)$  INVARIANT THROUGH  
 HOMOETHETIC TRANSFORMATIONS  $\forall \beta$  IFF LINEAR  
 IN INCOME

• DENSITY  $g_i(\beta)$  "FLAT" ( $m_i$  SMALL) IFF CLOSE  
 TO LEBESGUE MEASURE ON  $\mathbb{R}$ , I.E. TO UNIQUE  
 INVARIANT HAAR MEASURE ON GROUP OF HOMO-  
 THETIC  $\beta$ -TRANSFORMATIONS

## IMPLICATIONS (QUAH, 1997):

MARKET DEMAND DEFINED BY AGGREGATE EXPENDITURES

$$W(p) = \int_{\mathcal{I}} W_i(p, \phi_i) \mu(d_i)$$

1. IF WEAK AXIOM SATISFIED (INDIVIDUAL SLUTSKY MATRICES ARE NEGATIVE SEMI-DEFINITE), "FLAT" DENSITIES  $g_i(\beta)$  ( $m_i$  SMALL) IMPLY LAW OF DEMAND (JACOBIAN MATRIX  $\partial_p W(p)$  NEGATIVE SEMI-DEFINITE)
2. IN EXCHANGE ECONOMIES WITH  $\phi_i = p \cdot \omega_i$ , IF IN ADDITION, DISTRIBUTIONS OF PREFERENCES AND OF ENDOWMENTS ARE INDEPENDENT, MARKET DEMAND SATISFIES LAW OF DEMAND FOR NORMALIZED PRICES  $p \cdot \bar{\omega} = p \cdot \int \omega_i \mu(d_i) = 1$ , AND COMPETITIVE EQUILIBRIUM IS UNIQUE
3. EXTENSION FOR PRODUCTION ECONOMIES IF DISTRIBUTIONS OF TASTES AND OF INCOMES (ENDOWMENTS PLUS PROFIT SHARES) ARE INDEPENDENT

→ APPLICATION: COURNOT OLIGOPOLY

(GRANDMONT, 1993)

n FIRMS, PRODUCTION  $y_j$ , COST  $c_j y_j$ ,  $j=1, \dots, n$

AGGREGATE DEMAND  $Q(p)$ , INVERSE  $P(y)$

REVENUE FUNCTIONS

$$R(y_j, z_j) = y_j P(y_j + z_j), \quad z_j = \sum_{i \neq j} y_i$$

COURNOT EQUILIBRIUM:  $y_j^* \geq 0, j=1, \dots, n$  S.T.

$$y_j^* \text{ MAX}_{y_j} R(y_j, z_j^*) - c_j y_j \text{ GIVEN } z_j^*$$

∃? NEEDS CONCAVE REVENUE FUNCTIONS

$R(\cdot, z_j)$ . NO GUARANTEE OF THIS PROPERTY WHEN DISTRIBUTION OF INDIVIDUAL CHARACTERISTICS IS ARBITRARY (MACROECONOMIC INDETERMINACY)

"DISPERSION OF TASTES"  $\Rightarrow$  CONCAVE REVENUE FUNCTIONS?

AGGREGATE DEMAND  $Q(p) = \int e^{\alpha} q(e^{\alpha} p) g(\alpha) d\alpha$

OR  $pQ(p) = \int w(e^{\alpha} p) g(\alpha) d\alpha, w(p) = pq(p) \leq b$

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$$\Rightarrow \frac{d[pQ(p)]}{d \log p} = \int \partial_{\alpha} (w(e^{\alpha} p)) g(\alpha) d\alpha$$

$$= - \int w(e^{\alpha} p) g'(\alpha) d\alpha$$

$$| | \leq b \int |g'(\alpha)| d\alpha \leq b m_1$$


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$$\Rightarrow \frac{d^2 [pQ(p)]}{(d \log p)^2} = \int w(e^{\alpha} p) g''(\alpha) d\alpha$$

$$| | \leq b \int |g''(\alpha)| d\alpha \leq b m_2$$


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⇒ "DISPERSION OF TASTES" ("FLAT" DENSITY  $g(x)$ , I.E.  $m_1$  AND  $m_2$  SMALL) IMPLIES THAT AGGREGATE DEMAND BEHAVES (UP TO 2ND ORDER DERIVATIVES) SIMILARLY TO  $A/P$  (ELASTICITIES OF  $Q(P)$  AND  $Q'(P)$ , OR OF INVERSE DEMAND  $P(Q)$  AND  $P'(Q)$ , ARE CLOSE TO -1 AND -2 RESPECTIVELY)

⇒ CONCAVE REVENUE FUNCTIONS AND PROFIT FUNCTIONS  $R(y_j, z_j) - c_j y_j$ ,

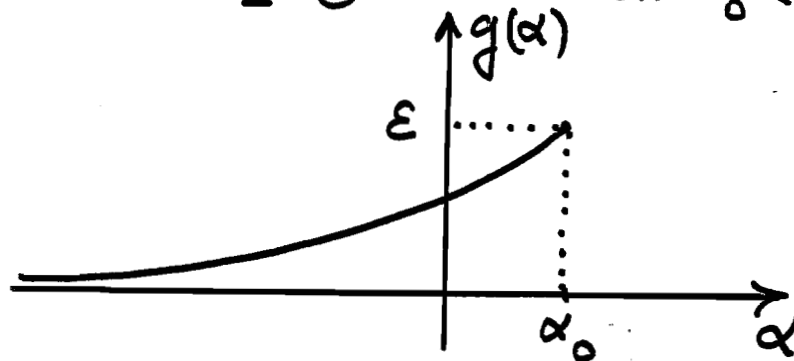
⇒ EXISTENCE AND UNICITY OF COURNOT OLIGOPOLY EQUILIBRIUM ( $n \geq 2$ )

# HETEROGENEITY AND CONSTANT ELASTICITY AGGREGATE DEMAND?

## AGGREGATE EXPENDITURE

$$W(p) = \int w(e^\alpha p) g(\alpha) d\alpha, \quad w(p) \leq b$$

DENSITY  $g(\alpha) = \begin{cases} \varepsilon e^{\varepsilon(\alpha - \alpha_0)} & \text{FOR } \alpha \leq \alpha_0 \\ = 0 & \text{FOR } \alpha_0 < \alpha \end{cases}$



$$\frac{dW}{d \log p}(p) = - \int_{-\infty}^{\alpha_0} w(e^\alpha p) g'(\alpha) d\alpha + w(e^{\alpha_0} p) g(\alpha_0)$$

$$\frac{dW}{d \log p}(p) + \varepsilon W(p) = w(e^{\alpha_0} p) \varepsilon$$

→ 0 WHEN  $\alpha_0 \rightarrow +\infty$  IF  $\lim_{p \rightarrow \infty} w(p) = 0$